

**TRUST.
VALUE.
EXPERIENCE.
RESULTS.**



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Keller Williams Realty Metro Atlanta
ChuckSmithGroup.com

The Chuck Smith Group

has successfully mastered proven strategies to assist you in both the buying and selling process of your home, through their valuable knowledge and expertise. We provide the accountability and energy efficiency required to ensure the highest level of client service and success in every one of our real estate transactions.

For over 15 years, The Chuck Smith Group has manifested the visions of hundreds of home buyers into realities. Communication is our secret. We talk to you, discover your comfort level and vision. We listen to you, hear what you want and don't want, and then we make it happen.

Our symbol, the honu, or Hawaiian sea turtle, is the navigator that finds its way through any challenge. The Honu represents peace, longevity, endurance, patience, wisdom under duress, and protection. Similarly, The Chuck Smith Group embodies these same characteristics.

Everyone on our team works with both buyers and sellers, as trusted advisors, partnering with our clients to successfully meet their real estate needs. In addition, each of us leverages our unique skills by specializing in a certain area in order to provide our clients the best possible service.

Our Team

Chuck Smith, CEO, leverages his business skills, engineering background, and many years of real estate experience to move successfully through any challenges that arise. Chuck ensures that each transaction is conducted in a professional manner and keeps his eye on the ever changing real estate market.

Jayson Janowski, COO, utilizes his life long exposure to the many facets of real estate to ensure that the many details of the real estate transaction are done as smoothly as possible and that nothing falls through the cracks. Jayson handles all the paperwork required to support the transaction along with financing, inspections, appraisals and coordination of contractors as needed.

Amy McDaniel, Accredited Buyers Representative, is thorough, conscientious, and is sure to listen to your needs and keep you updated regularly. She cares and prides herself on her ability to work as easily with first time home buyers as with experienced purchasers. A native of the Atlanta area, Amy knows Atlanta Real Estate and will pass that knowledge on to you.



Chuck Smith, Amy McDaniel and Jayson Janowski



The Chuck Smith Group

- #1 Sales Team - Dekalb Association of Realtors
- #1 Sales Team - Keller Williams Realty Metro Atlanta
- Certified Luxury Home Marketing Specialist



**WE ARE THE FOUNDATION
FOR YOUR REAL ESTATE DREAMS**



Why Partner with **The Chuck Smith Group** when buying a home?

The power of a team leverages the expertise and experience of each of us to find the right home.



You have access to our proven service partners and attorneys for loans, inspections, and any necessary repairs or renovations.

At your finger tips will be up to date experience in dealing with the new lending laws and programs, appraisal problems, closing details, housing values and trends, and advice in navigating the tricky waters of the daily changes in today's real estate market.



We can make the process of buying a new home easier, more enjoyable, less time-consuming, and less expensive than it would be if you performed it alone. We will help you prepare so that sellers perceive you as a preferred buyer, help you locate and assess properties for sale that match your specifications and help you through the many complications that can arise on a transaction like this in the current market.



Now more than ever you need an expert guiding and advising you to ensure you get the best deal possible and that the transaction is as smooth as possible. Our experience helping our clients buy and sell hundreds and hundreds of homes will benefit you in this important purchase.



Would you want anything less than expert guidance from the most trusted real estate professionals in Atlanta?

There is a reason why we've been the #1 Real Estate Sales Team 5 years running.

We can't thank you enough for hanging in there with us again through another crazy foreclosure! You & your team always provide first class service and we appreciate you being there helping us through the process. We look forward to the next one.

**Steve and Maura Gaudio
Decatur**

We were very impressed with your knowledge of real estate, legal issues, explaining the contract, and the spreadsheets used to determine our monthly payments based on our personal financial basis.

**Mr. and Mrs. Robert Connelly
Dunwoody**

It has been a pleasure working with you on the Morningside home transaction. You made a process that is normally very frustrating, an easy one for us. I appreciate your kindness. Your great attitude will surely make you very successful.

**Natalie and David Batchelor
Atlanta**

"I wanted to let you know how truly grateful we are for your hard work on our behalf, and your steady, patient guidance throughout the process. We do realize we are lucky on many counts as real estate "busyness" goes, with the most fortunate aspect being that we happened on you as our agent! You're awesome, and we thank you again from the bottom of our hearts!"

**Julie, Laura and Ben
Decatur**

You explained everything clearly and honestly. You listened and were relaxed and very patient with us. You understood the kind of house we wanted. You gave us time to think about what we wanted to do.

**Mr. and Mrs. Timothy McDonough
Atlanta**

